



ALLEGIANCE STEAM ACADEMY

REGULAR MEETING OF THE BOARD OF DIRECTORS

February 7, 2022

6:00 pm

Meeting Location:

5862 C St.,
Chino, CA 91710

Online: <https://zoom.us/j/97103820215>

Telephone: (669) 900-6833; Meeting ID: 971 0382 0215

AGENDA

INSTRUCTIONS FOR PRESENTATIONS TO THE BOARD BY PARENTS AND CITIZENS

Allegiance STEAM Academy- Thrive charter school (“Allegiance STEAM Academy”), also known as ASA Thrive, is a direct-funded, independent, public charter school operated by the Allegiance STEAM Academy nonprofit public benefit corporation and governed by Allegiance STEAM Academy, Incorporated corporate Board of Directors (“Board”). The purpose of a public meeting of the Board, is to conduct the affairs of Allegiance STEAM Academy in public. We are pleased that you are in attendance and hope you will visit these meetings often. Your participation assures us of continuing community interest in our school.

1. Agendas are available to all audience members at the meeting. Note that the order of business on this agenda may be changed without prior notice. For more information on this agenda, please contact Allegiance at: info@asathrive.org
2. “Request to Speak” forms are available to all audience members who wish to speak on any agenda items or under the general category of “Public Comments.”
3. “Public Comments” are set aside for members of the audience to comment. However, due to public meeting laws, the Board can only listen to your issue, not take action. The public is invited to address the Board regarding items listed on the agenda. Comments on an agenda item will be accepted during consideration of that item, or prior to consideration of the item in the case of a closed session item. Please turn in comment cards to the Board Secretary prior to the item you wish to speak on. These presentations are limited to three (3) minutes.
4. In compliance with the Americans with Disabilities Act (ADA) and upon request, Allegiance STEAM Academy may furnish reasonable auxiliary aids and services to qualified individuals with disabilities. Individuals who require appropriate alternative modification of the agenda in order to participate in Board meetings are invited to contact Allegiance STEAM Academy.

I. Preliminary

A. Call to Order

The meeting was called to order by the Board Chair at _____.

B. Roll Call

	Present	Absent
Samantha Odo, Chairperson	_____	_____
Jason Liso, Treasurer	_____	_____
Marcilyn Jones, Secretary	_____	_____
Troy Stevens, Member	_____	_____
Claudia Reynolds, Member	_____	_____

C. Public Comments- Items not on the Agenda

No individual presentations shall be for more than three (3) minutes. Ordinarily, Board members will not respond to presentations and no action can be taken. However, the Board may give direction to staff following a presentation.

D. Approval of Agenda for the Regular Board Meeting for February 7, 2022

It is recommended that the Board of Directors approve the Agenda for Regular Board Meeting for February 7, 2022.

Motion: _____ Second: _____ Roll Call: _____

II. Open Session:

A. PLEDGE OF ALLEGIANCE

B. ITEMS SCHEDULED FOR INFORMATION:

- 1. Update from Parents and Community for Kids**
- 2. School Site Council Report**
- 3. PAL Report**
- 4. Staff Report**
- 5. CEO's Report**
- 6. ASA Fontana Petition Updates**

C. ITEMS SCHEDULED FOR CONSENT:

- 1. Minutes for the Regular Meeting of the Board of Directors January 10, 2022**
- 2. Minutes for the Special Meeting of the Board of Directors January 26, 2022**
- 3. Check Register for December, 2021**

Motion: _____ Second: _____ Roll Call: _____

D. ITEMS SCHEDULED FOR DISCUSSION/ACTION:

1. Financial Update for December, 2021

(see attached)

It is recommended the Board of Directors:

Adopt and approve the Financial Update for December, 2021

Motion: _____ Second: _____ Roll Call: _____

2. Revised FY22 Budget

(see attached)

It is recommended the Board of Directors:

Adopt and approve the Revised FY22 Budget

Motion: _____ Second: _____ Roll Call: _____

3. Chromebook Quote for ASA Thrive for the 2022-2023 School Year

(see attached)

It is recommended the Board of Directors:

Adopt and approve the Best Buy Quote for Revised FY22 Budget

Motion: _____ Second: _____ Roll Call: _____

4. Modular Classrooms Quotes

(see attached)

It is recommended the Board of Directors:

Approve the _____ Modular Classrooms Quote in the amount of _____

Motion: _____ Second: _____ Roll Call: _____

5. Modular Classrooms Additional Costs

(see attached)

It is recommended the Board of Directors:

Approve the _____ Modular Classrooms Additional Costs
in the amount of _____

Motion: _____ Second: _____ Roll Call: _____



ALLEGIANCE STEAM ACADEMY

REGULAR MEETING OF THE BOARD OF DIRECTORS

January 10, 2022

6:00 pm

Meeting Location:

5862 C St.,
Chino, CA 91710

Online: <https://zoom.us/j/3160728611>

Telephone: (669) 900-6833; Meeting ID: 316 072 8611

AGENDA

INSTRUCTIONS FOR PRESENTATIONS TO THE BOARD BY PARENTS AND CITIZENS

Allegiance STEAM Academy- Thrive charter school (“Allegiance STEAM Academy”), also known as ASA Thrive, is a direct-funded, independent, public charter school operated by the Allegiance STEAM Academy nonprofit public benefit corporation and governed by Allegiance STEAM Academy, Incorporated corporate Board of Directors (“Board”). The purpose of a public meeting of the Board, is to conduct the affairs of Allegiance STEAM Academy in public. We are pleased that you are in attendance and hope you will visit these meetings often. Your participation assures us of continuing community interest in our school.

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appropriate alternative modification of the agenda in order to participate in Board meetings are invited to contact Allegiance STEAM Academy.

Call to Order: 6:02PM

Public Comments: None

Agenda Approval: Tonight's approval 4/0

Open Session:

1) Update from PACK: January Pack Update

The PACK wants to start out by thanking all the volunteers who came out to make the Polar Express and 1st annual Pack Boutique a huge success by helping the kids shop and serving cookies and hot cocoa. We hope all the parents enjoyed their Christmas gifts from their Wolves.

In December we had a very successful SEES candy fundraiser. Thank you for your patience as we distributed our largest order of SEES we've ever had at Allegiance. We will be using much of the funds raised to support the clubs/sports that are being rolled out this week at Allegiance and are working on some other special events at Allegiance.

During winter break, the PACK held a private viewing of Encanto at Harkins and loved seeing 2 theatres full of Wolves and their families enjoying the show together.

This Friday, from 2:30-4:30 the PACK is hosting a Jr. High Skate Express Party. Lunch, skating, bowling, and dessert is all included for only \$5. This is a bonding event for the 7th and 8th graders only. Tickets can be purchased on the Pack square.

Our next PACK event is The Daughter/Special Someone Dance, which will be February 4th at an off campus location. Keep an eye out for information and volunteer opportunities for this fun event.

The PACK always welcomes new ideas and would love to have any parents who want to get involved or who have ideas come to the next PACK meeting on January 19th at 6:30pm. Thank you!

- 2) School Site Council - No Report
- 3) PAL Report (Tammy) - Winter Grams
- 4) Staff Report (Tien 5th Grade) - Teachers had a wonderful break and are excited to be back. Also shared was the start of clubs.
- 5) CEO's Report (Sebastian) -
 - Shout out to staff for filling the multiple absences around the campus.

- Increased sub rate to \$190 daily/\$210 long-term.
 - Enrollment has increased since December. (Currently 893/900) Student absences, last week & today 20-25%. Staff absences last week & today ranging from 7-16 on a given day.
 - Student Test kits @school. Supply delivered was based on last year's student enrollment. Plan for test kits is to distribute upon request for positive students and quarantining students.
 - PAW patrol - Grateful to parents who are participating. Would love to recruit more parents. Impact is immeasurable.
 - C19 - Currently working with the county on positive cases. We continue to seek their guidance. Happy to report only 1 class outbreak prior to Winter break.
 - ASA continues to balance school safety & CDPH guidance. Awaiting a meeting with the county to further discuss soon.
- 6) SARC - CA Dept of Ed - There is a delay and ASA is still unable to access online. This is necessary for completion prior to the Feb. 1st deadline. Expectation is that the deadline may be extended.
- 7) Social Media - Proposal was presented to the Board for website overhaul and on-campus opportunities to promote ASA via social media. (Proposal attached to the Board Agenda)
- 8) Fontana Petition updates: Public Hearing confirmed for 2/2/22 Regular Board Meeting. Vote is scheduled for 2/9/22 at the Regular Board Meeting.
- 9) Annual Board Training (Procopio)

C. ITEMS SCHEDULED FOR CONSENT:

1. **Minutes for the Regular Meeting of the Board of Directors December 6, 2021**
2. **Check Register for November, 2021**

Motion: Marci Second: Sam Roll Call: Passes 4/0

D. ITEMS SCHEDULED FOR DISCUSSION/ACTION:

1. **Financial Update for November, 2021**

(see attached)

It is recommended the Board of Directors:

Adopt and approve the Financial Update for November, 2021

Motion: Marci Second: Sam Roll Call: Passes 4/0

2. **Revised FY22 Budget**

(see attached)

It is recommended the Board of Directors:

Adopt and approve the Revised FY22 Budget

Motion: Claudia Second: Troy Roll Call: Passes 4/0

3. **Revised 2021-2022 School Calendar**

(see attached) **Changed to keep minimum days on Wed and Thurs. Add minimum days to March 2 & 3 for SLCs**

It is recommended the Board of Directors:

Adopt and approve the Revised 2021-2022 School Calendar

Motion: Troy Second: Sam Roll Call: Passes 3/1 (Troy, Claudia, Sam) (Marci)

4. **Expanded Learning Opportunities Program Plan**

(see attached)

It is recommended the Board of Directors:

Adopt and approve the Expanded Learning Opportunities Program Plan

Motion: Troy Second: Sam Roll Call: Passes 4/0

5. **Modular Classrooms Quotes**

(see attached) **Discussion was held and more info is needed. Item was tabled.**

It is recommended the Board of Directors:

Adopt and approve the _____ Modular Classrooms Quote in the amount of _____

Motion to table: Sam Second: Marci Roll Call: Passes 4/0

E. COMMUNICATIONS

1. Comments from Board of Directors

Claudia: Commends teachers for being the heart of the school. They have the Board's support. Continue to do all of the amazing things that you do. 7th and 8th graders have fun at skating party. Thank you also to Admin. Confident if we continue to work as a family. Thank you!

Troy: Thank you for balancing IS and staying healthy. His ask is for everyone to follow the safety guidance of the school. Respect the opinions of the teachers. Thank you to everyone for stepping up. Looking forward to the skate on Friday. Looking forward to clubs starting.

Marci: Happy New Year! Thank you to PACK for the wreath and chocolates. Thank you to the staff for wearing so many hats. Thank you to the leadership team for fulfilling the need. Very excited for clubs. Please don't hesitate to reach out.

Sam: Question to Sebastian - Can we get additional air filters for classrooms? Can we look into this? Response from Sebastian - looking into more robust filters. Troy suggests we track the data. Sebastian will call for a meeting with CVUSD facilities and present data. Comment: Thank you to all of the teachers. She was participating in PAW patrol and witnessed the amazing flexibility of teachers. Encouraged other parents to volunteer. Great opportunity for volunteers.

F. ADJOURNMENT

1. It is recommended the Board of Directors:

Adjourn the Regular Meeting of the Board of Directors for January 10, 2022

Motion: Troy Second: Marci Roll Call: Passes 4/0

Meeting adjourned at 8:40PM

E. COMMUNICATIONS

1. **Comments from Board of Directors**

F. ADJOURNMENT

1. **It is recommended the Board of Directors:**

Adjourn the Regular Meeting of the Board of Directors for February 7, 2022

Motion: _____ Second: _____ Roll Call: _____



ALLEGIANCE STEAM ACADEMY

SPECIAL MEETING OF THE BOARD OF DIRECTORS

January 26, 2022

6:00 pm

Meeting Location:

5862 C St., Chino, CA 91710

<https://zoom.us/j/94359222528>

Meeting ID: 943 5922 2528

Telephone: (669)900-6833

AGENDA

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4. In compliance with the Americans with Disabilities Act (ADA) and upon request, Allegiance STEAM Academy may furnish reasonable auxiliary aids and services to qualified individuals with disabilities. Individuals who require appropriate alternative modification of the agenda in order to participate in Board meetings are invited to contact Allegiance STEAM Academy.

I. Preliminary

A. Call to Order

The meeting was called to order by the Board Chair at 6:06PM.

B. Roll Call

	Present	Absent
Samantha Odo, Chairperson	<u> X </u>	<u> </u>
Jason Liso, Treasurer	<u> X </u>	<u> </u>
Marcilyn Jones, Secretary	<u> X </u>	<u> </u>
Troy Stevens, Member	<u> </u>	<u> X </u>
Claudia Reynolds, Member	<u> </u>	<u> X </u>

C. Public Comments- Items not on the Agenda

No individual presentations shall be for more than three (3) minutes. Ordinarily, Board members will not respond to presentations and no action can be taken. However, the Board may give direction to staff following a presentation.

D. Approval of Agenda for the Special Board Meeting for January 26, 2022

It is recommended that the Board of Directors approve the Agenda for Special Board Meeting for January 26, 2022.

Motion: Jason Liso Second: Sam Odo Roll Call: Motion Passes 3-0

II. Open Session:

A. PLEDGE OF ALLEGIANCE

B. ITEMS SCHEDULED FOR INFORMATION:

1. ASA Fontana Charter Petition Updates

- *Dr. Coggnetta said that our Board Meeting/Public Hearing with Fontana is coming up. He is encouraged that staff will be in favor of our Charter. Marcy asked if we had an interest list together. Sebastian mentioned that we do have a list of interest and it is growing everyday.*

C. ITEMS SCHEDULED FOR DISCUSSION/ACTION:

1. School Accountability Report Card

(see [here](#))

- *Marcy asked what is noticeably changed if any. Sebastian stated that there was nothing significant to report. Jason mentioned it is all data.*

It is recommended the Board of Directors:

Approve and adopt the School Accountability Report Card

Motion: Jason Liso Second: Marcy Jones Roll Call: Motion Passes 3-0

D. COMMUNICATIONS

A. Comments from Board of Directors

Marcy Jones - Excited for Fontana. Apologized for not being there.

Jason Liso - Excited for next week in Fontana. Can't wait to see how it goes.

Sam Odo - Excited for Fontana. Excited for clubs. Thanks to all the volunteers and staff for helping in this. Looking forward to the vote in March.

E. ADJOURNMENT

1. It is recommended the Board of Directors:

Adjourn the Special Meeting of the Board of Directors for January 24, 2022

Jason Liso motions to adjourn the Special Meeting of the Board of Directors for January 26, 2022 at 6:22PM.

Motion: Jason Liso Second: Sam Odo Roll Call: Motion Passes 3-0

Allegiance STEAM Academy - Thrive

Check Register

For the period ended December 31, 2021

Check Number	Vendor Name	Transaction Description	Check Date	Check Amount
21325	Charter Impact	Business Mgmt Svcs - 12/21	12/3/2021	\$ 19,628.75
21326	San Bernardino County	STRS 11/2021	12/3/2021	99,634.46
21327	Confidential	Confidential	12/13/2021	360.50
21328	Alyssa Gamboa	Reimb. - 08/20/21 - 09/01/21	12/13/2021	326.76
21329	Amrit Sidhu	Reimb - 11/27/21	12/13/2021	75.49
21330	Antonio Guillen	Reimb - 09/19/21 - 11/04/21	12/13/2021	351.59
21331	Apple Inc.	MacBook Air (2)	12/13/2021	6,210.24
21332	ASA WolfPACK	Apparel	12/13/2021	282.00
21333	Associated Health Professionals Inc	Nursing Svcs - 11/21	12/13/2021	483.75
21334	Blue Shield of California	Health Ins - 12/21	12/13/2021	15,387.80
21335	Charter Impact	Student Data Svcs - 10/21	12/13/2021	3,672.50
21336	Cintas Corporation #150	Janitorial Supplies	12/13/2021	74.31
21337	CliftonLarsonAllen LLP	Audit Svcs - FYE 06/30/21	12/13/2021	4,777.50
21338	Eric Armin Inc.	School Supplies	12/13/2021	1,410.99
21339	Kim's Design & Liquidation	T-Shape Panels	12/13/2021	1,080.00
21340	Kristen Stevens	Reimb - 11/06/21 - 11/25/21	12/13/2021	118.20
21341	Lisa Pederson	Reimb - 11/08/21	12/13/2021	11.84
21342	McGraw Hill LLC	Textbooks	12/13/2021	3,343.65
21343	MetLife Small Business Center	Voluntary Ins. - 12/21	12/13/2021	2,402.83
21344	Optiva IT	IT Svcs - 12/21	12/13/2021	Void
21345	Procopio, Cory, Hargreaves & Savitch LLP	Legal Svcs - 10/21	12/13/2021	6,600.00
21346	Rachel Lang	Reimb - 08/01/21 - 11/14/21	12/13/2021	713.99
21347	Rylee Borges	Reimb. - 11/11/21	12/13/2021	48.95
21348	Student Lap Tracker LLC	Subscription - 08/01/21 - 07/31/22	12/13/2021	645.00
21349	Sunny Kids Therapy Inc	SpEd Svcs - 11/21	12/13/2021	8,222.50
21350	Sweetman Systems	Dell Vostro Notebook (1)	12/13/2021	5,681.35
21351	Swing Education Inc	Sub Svcs - 11/06/21 - 11/12/21	12/13/2021	1,798.00
21352	Waxie Sanitary Supply	Janitorial Supplies	12/13/2021	179.97
21353	Optiva IT	IT Svcs - 12/21	12/15/2021	6,400.00
21354	Amplify Education Inc.	Software - 07/01/20-06/30/21	12/27/2021	184.00
21355	Associated Health Professionals Inc	Nursing Svcs - 09/21	12/27/2021	1,192.50
21356	Blue Shield of California	Health Ins - 01/22	12/27/2021	15,688.91
21357	Chino Valley USD	Copier Lease - 10/01/21-11/30/21	12/27/2021	107,896.58
21358	Cintas Corporation #150	Janitorial Supplies	12/27/2021	82.15
21359	Great Minds	Textbooks	12/27/2021	33,520.03
21360	Kaiser Foundation Health Plan	Health Ins - 01/22	12/27/2021	16,316.94
21361	Lego Education	School Supplies	12/27/2021	5,494.44
21362	MetLife Small Business Center	Health Ins - 01/22	12/27/2021	2,930.18
21363	Lisa Pederson	Reimb - 12/05/21	12/27/2021	8.62
21364	Jennifer Piyawadhanachai	Reimb - 10/25/21-12/10/21	12/27/2021	45.71
21365	Point Quest Pediatric Therapies, LLC	SpEd svcs - 11/21	12/27/2021	4,720.20
21366	PowerSchool Group, LLC	Software - 06/03/21-06/02/22	12/27/2021	1,458.90
21367	Procopio, Cory, Hargreaves & Savitch LLP	Legal Svcs - 10/31/21	12/27/2021	245.00
21368	Rancho Janitorial Supplies	Janitorial Supplies	12/27/2021	1,203.03
21369	Carlos Eusebio Rodriguez	Consulting Svcs - 09/21-10/21-11/21	12/27/2021	450.00
21370	Kristen Stevens	Reimb - 1208/21-12/10/21	12/27/2021	62.98
21371	Swing Education Inc	Sub Svcs - 11/27/21-12/03/21	12/27/2021	5,286.00
21372	Terrapin	BeeBot(4) and Cards Mat(2)	12/27/2021	2,039.80
21373	Confidential	Confidential	12/28/2021	150.00
21374	Confidential	Confidential	12/28/2021	393.72
ACH	Kaiser Foundation Health Plan	Health Ins. - 12/21	12/1/2021	17,286.39
ACH	CharterSafe	Workers Comp - 12/21	12/3/2021	11,973.00
ACH	Employment Development Department	State Tax Pmt SUI PPE121021	12/13/2021	367.11
ACH	Employment Development Department	State Tax Pmt SDI & CA PIT PPE121021	12/13/2021	811.77
ACH	Internal Revenue Services	Federal Tax Pmt PPE121021	12/13/2021	6,224.14
ACH	American Express	CC Payment - AMEX	12/14/2021	18,422.90
ACH	Internal Revenue Services	Federal Tax Pmt PPE122321	12/23/2021	54,065.75
ACH	Employment Development Department	State Tax Pmt SUI PPE122321	12/27/2021	391.57
ACH	Employment Development Department	State Tax Pmt SDI & CA PIT PPE122321	12/27/2021	18,228.26
ACH	Health Equity	FSA Health - 12/21	12/28/2021	1,342.30
ACH	CalPERS	PERS Classic Pmt 11/21	12/29/2021	4,747.02
ACH	Mid Atlantic Trust Company	Employee 403B Contributions 12/21	12/29/2021	5,700.00
ACH	CalPERS	PERS PEPRM Pmt 11/21	12/29/2021	<u>22,826.43</u>

Total Disbursements Issued in December \$ 551,679.25

Allegiance STEAM Academy - Thrive

Check Register - greater than \$2,000

For the period ended December 31, 2021

Check Number	Vendor Name	Transaction Description	Check Date	Check Amount
Employee Benefits				
ACH	Kaiser Foundation Health Plan	3401 - Health and Welfare	12/1/2021	17,286.39
21326	San Bernardino County	3101/9513 - STRS	12/3/2021	99,634.46
21334	Blue Shield of California	3401 - Health and Welfare	12/13/2021	15,387.80
21343	MetLife Small Business Center	3401 - Health and Welfare	12/13/2021	2,402.83
ACH	Internal Revenue Services	3301/3311/9512 - Payroll taxes	12/13/2021	6,224.14
ACH	Internal Revenue Services	3301/3311/9512 - Payroll taxes	12/23/2021	54,065.75
ACH	Employment Development Department	3301/3311/9512 - Payroll taxes	12/27/2021	18,228.26
21362	MetLife Small Business Center	3401 - Health and Welfare	12/27/2021	2,930.18
21356	Blue Shield of California	3401 - Health and Welfare	12/27/2021	15,688.91
21360	Kaiser Foundation Health Plan	3401 - Health and Welfare	12/27/2021	16,316.94
ACH	Mid Atlantic Trust Company	9515 - 403(b) Plan	12/29/2021	5,700.00
ACH	CalPERS	3202/9514 - PERS	12/29/2021	4,747.02
ACH	CalPERS	3202/9514 - PERS	12/29/2021	22,826.43
ACH	CharterSafe	3601 - Workers Comp	12/3/2021	11,973.00
				<u>281,439.11</u>
Books and Supplies				
21342	McGraw Hill LLC	4100 - Textbook and Core Curricula	12/13/2021	3,343.65
21331	Apple Inc.	4400 - Noncapitalized Equipment	12/13/2021	6,210.24
21350	Sweetman Systems	4400 - Noncapitalized Equipment	12/13/2021	5,681.35
ACH	American Express	4302 - Supplies (credit card statement)	12/14/2021	18,422.90
21372	Terrapin	4400 - Noncapitalized Equipment	12/27/2021	2,039.80
21359	Great Minds	4100 - Textbooks and Core Materials	12/27/2021	33,520.03
21361	Lego Education	4302 - Schools Supplies	12/27/2021	5,494.44
				<u>74,712.41</u>
Subagreement Services				
21349	Sunny Kids Therapy Inc	5102 - Special Education	12/13/2021	8,222.50
21365	Point Quest Pediatric Therapies, LLC	5102 - Special Education	12/27/2021	4,720.20
21371	Swing Education Inc	5102 - Special Education	12/27/2021	5,286.00
				<u>18,228.70</u>
Facility Rent and Housekeeping				
21357	Chino Valley USD	5501- Utilities	12/27/2021	107,896.58
				<u>107,896.58</u>
Professional/Consulting Services				
21325	Charter Impact	5811 - Management Fee	12/3/2021	19,628.75
21335	Charter Impact	5811 - Management Fee	12/13/2021	3,672.50
21337	CliftonLarsonAllen LLP	5802 - Audit and Tax	12/13/2021	4,777.50
21345	Procopio, Cory, Hargreaves & Savitch LLP	5803 - Legal	12/13/2021	6,600.00
21353	Optiva IT	5801 - IT	12/15/2021	6,400.00
				<u>41,078.75</u>
Total Disbursement over \$2,000				<u>\$ 523,355.55</u>

Allegiance STEAM Academy - Thrive

Accounts Payable Aging

December 31, 2021

Vendor Name	Invoice/Credit Number	Invoice Date	Date Due	Current	1 - 30 Days Past Due	31 - 60 Days Past Due	61 - 90 Days Past Due	Over 90 Days Past Due	Total
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\$ - \$ - \$ - \$ - \$ - \$ -

Total Outstanding Invoices \$ - \$ - \$ - \$ - \$ -



Allegiance STEAM Academy Thrive

Monthly Financial Presentation – December 2021

December Highlights

Highlights

- Forecast maintains a **\$1.3M** surplus.
- Revenue **\$10.4M**, above budget by **\$304k** inclusive of ELO Program
- Expenses **\$9.1M**, a **(\$327K)** above budget due to changes in staffing and one-time funding.
- Cash Ended month **\$3.2M**, 132 days expenses.

Compliance and Reporting

- Board of Equalization Property Tax Exemption due February 15.
- Certification of the First Principal Appointment due February 20.
- Federal Stimulus Annual report.
- Supplement to the annual update to the 2021-22 LCPA by February 28.
- Second Interim Financial report due on or before March 15.

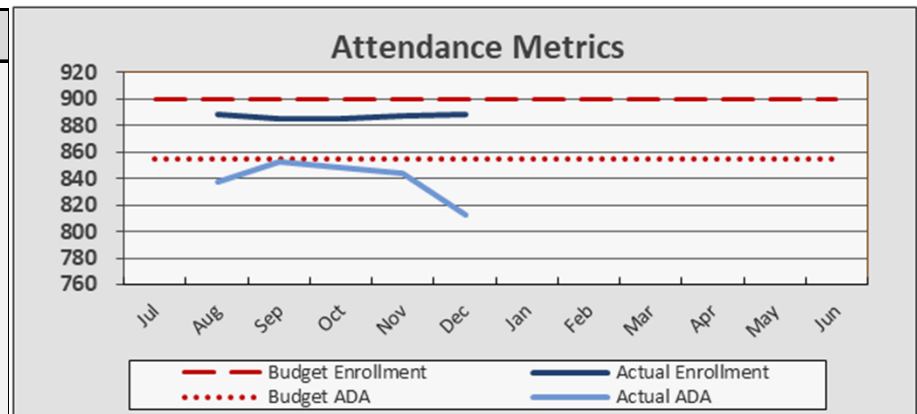
Attendance Data and Metrics



Enrollment and Per Pupil Data

Enrollment & Per Pupil Data			
	Actual	Forecast	Budget
<i>Average Enrollment</i>	887	885	900
<i>ADA</i>	839	841	855
<i>Attendance Rate</i>	94.6%	95.0%	95.0%
<i>Unduplicated %</i>	34.4%	34.4%	34.5%
<i>Revenue per ADA</i>		\$24,439	\$11,838
<i>Expenses per ADA</i>		\$21,287	\$10,274

Attendance Metrics



Average attendance below forecast by 2.
 Forecast enrollment reduced from 900 to 885.
 Forecast 885 enrollment, 95%, P-2 ADA (841) and UPP 34.4%.
 LCFF is calculated at \$9,232 per ADA

Revenue

- **December Updates**
 - **Year-to-Date variance due to timing of receipts.**
 - **Forecast revenue**
 - Reduced ADA cuts revenue (\$142K) from the budget.
 - Increased participation in nutrition compared to plan +\$92K Fed/State combined.
 - Local revenue achieved above planned +\$16K.
 - Expanded Learning Opportunities Program +\$152k

	<i>Year-to-Date</i>			<i>Annual/Full Year</i>		
	Actual	Budget	Fav/(Unf)	Forecast	Budget	Fav/(Unf)
Revenue						
State Aid-Rev Limit	\$ 2,736,191	\$ 2,757,388	\$ (21,197)	\$ 7,761,709	\$ 7,891,290	\$ (129,581)
Federal Revenue	330,702	233,351	97,351	1,225,199	902,431	322,768
Other State Revenue	324,175	808,119	(483,944)	1,420,736	1,325,881	94,854
Other Local Revenue	17,815	1,796	16,019	17,815	1,796	16,019
Total Revenue	\$ 3,408,883	\$ 3,800,653	\$ (391,770)	\$ 10,425,459	\$ 10,121,398	\$ 304,061

Expenses



- December Updates
 - Expense increase- due to changes in staffing and one-time funding.

One-Time Funding Spending Plan			
	2021/22	2022/23	2023/24
Expanded Learning Opportunities Grant	\$ 372,205	\$ -	\$ -
In-Person Instruction	261,285	-	-
ESSER II	193,754	-	-
ESSER III	435,456	-	-
Educator Effectiveness Grant	42,000	66,000	49,329
Expanded Learning Opportunities Program	90,000	62,694	
	<u>\$ 1,394,700</u>	<u>\$ 128,694</u>	<u>\$ 49,329</u>

Expenses	Year-to-Date			Annual/Full Year		
	Actual	Budget	Fav/(Unf)	Forecast	Budget	Fav/(Unf)
Certificated Salaries	\$ 1,922,835	\$ 1,957,890	\$ 35,055	\$ 4,259,866	\$ 4,222,653	\$ (37,213)
Classified Salaries	534,069	482,469	(51,600)	1,162,267	1,013,329	(148,938)
Benefits	683,001	728,576	45,574	1,540,302	1,540,976	674
Books and Supplies	449,925	445,748	(4,177)	723,482	591,595	(131,886)
Subagreement Services	89,933	76,113	(13,820)	168,161	167,448	(713)
Operations	150,252	119,656	(30,596)	561,205	590,053	28,848
Facilities	8,584	6,591	(1,993)	19,718	14,500	(5,218)
Professional Services	327,929	287,329	(40,600)	677,530	644,123	(33,407)
Total Expenses	\$ 4,166,528	\$ 4,104,371	\$ (62,157)	\$ 9,112,529	\$ 8,784,677	\$ (327,852)

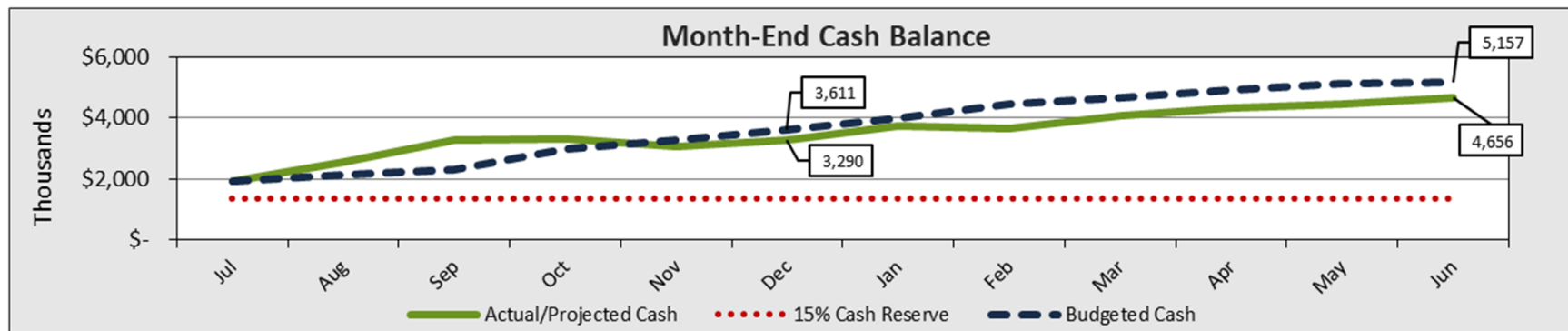
Surplus / (Deficit) & Fund Balance

- Forecast surplus **\$1.3M**. (**\$23K**) below budget due to forecast revised from a drop in enrollment/attendance.
- Fund balance forecast **\$5.6 million (62%)**, 228-day expenses.

	Year-to-Date			Annual/Full Year		
	Actual	Budget	Fav/(Unf)	Forecast	Budget	Fav/(Unf)
Total Surplus(Deficit)	\$ (757,645)	\$ (303,717)	\$ (453,927)	\$ 1,312,930	\$ 1,336,721	\$ (23,792)
Beginning Fund Balance	<u>4,374,046</u>	<u>4,374,046</u>		<u>4,374,046</u>	<u>4,374,046</u>	
Ending Fund Balance	<u>\$ 3,616,401</u>	<u>\$ 4,070,329</u>		<u>\$ 5,686,976</u>	<u>\$ 5,710,767</u>	
<i>As a % of Annual Expenses</i>	39.7%	46.3%		62.4%	65.0%	

Cash Balance

- Current cash **\$3.2 million**, 123 days.
- Cash surplus is forecast to increase to 4.6M. Cash increase in part due to AR of \$2.8M and one-time funding



Compliance Deadlines (next 60 days)



Area	Due Date	Description	Completed By	Board Must Approve	Signature Required	Additional Information
DATA	Feb-11	CALPADS - Fall 1 Amendment extended deadline - The deadline was extended by two weeks due to system performance and data validation issues. This is the final opportunity to review and correct your certified CALPADS - Fall 1 student data. Students' program eligibility information associated with lunch, special education, homeless, English language learner, school enrollment and graduation statuses will be submitted to the CDE. This data will be used to in CDE's CA Dashboard calculations and determine access to funding such as student meal reimbursements and unduplicated count factors.	Charter Impact submits with data provided by ASA	No	No	https://www.cde.ca.gov/ds/sp/cl/rptcalendar.asp
FINANCE	Feb-15	Board of Equalization Property Tax Exemption - Property used exclusively for public schools, community colleges, state colleges, and state universities is exempt from property taxation (article XIII, section 3, subd. (d), Revenue and Taxation Code section 202, subd. (a)(3)). The property is exempt from taxation on the basis of its exclusive use for public school purposes. If the property is not owned by the public school, the owner of the property is required to file a claim for the Lessor's Exemption. If the owner of the property does not claim the exemption, the public school may file the Public School Exemption claim.	Charter Impact	No	Yes	https://www.boe.ca.gov/proptaxes/lessor_exemption.htm
FINANCE	Feb-20	Certification of the First Principal Apportionment - The Principal Apportionment includes funding for the Local Control Funding Formula, the primary source of an LEA's general purpose funding; Special Education (AB 602); and funding for several other programs. The First Principal Apportionment (P-1), certified by February 20, is based on the first period data that LEAs report to CDE in November through January. P-1 supersedes the Advance Apportionment calculations and establishes each LEA's monthly state aid payment for February through May.	Charter Impact	No	Yes	https://www.cde.ca.gov/fg/aa/pa/
FINANCE	Feb-24	E-Rate FCC Form 470 Due date (FY2022) - To requests bids for service, applicants certify an FCC Form 470 in the E-rate Productivity Center (EPC). This is a formal process to identify and request the products and services you need so that potential service providers can review your requests and submit bids. The FCC Form 470 must be certified in EPC at least 28 days before the close of the filing window. February 24, 2022 is the deadline to certify an FY2022 FCC Form 470 and still be able to certify an FCC Form 471 within the FY2022 filing window.	ASA	No	No	https://www.usac.org/si/tools/forms/
FINANCE	Due Date TBD	Federal Stimulus Annual Report - Local educational agencies (LEAs) are required to report to the California Department of Education (CDE) on funds received through the CARES Act, the CRRSA Act, and the ARP. (ESSER I, GEER, ESSER II, ESSER III). LEAs are required to report status of funds for the period October 1, 2020 - September 30, 2021.	Charter Impact with ASA support	No	No	https://www.cde.ca.gov/fg/cr/anreporhelp.asp
FINANCE	Feb-28	Supplement to the Annual Update to the 2021-22 LCAP - LEAs are required to prepare a one-time supplement to the Annual Update to the 2021-22 Local Control and Accountability Plan (LCAP) and provide a report to their board at a regularly schedule meeting on or before February 28, 2022. At this meeting, the LEA must include all of the following: <ul style="list-style-type: none"> •The Supplement to the Annual Update for the 2021-22 LCAP (2021-22 Supplement); •All available mid-year outcome data related to metrics identified in the 2021-22 LCAP; and •Mid-year expenditure and implementation data on all actions identified in the 2021-22 LCAP. The report is an information item, and does not require approval at this meeting. The 2021-22 Supplement will be submitted for review and approval as part of the LEA's 2022-23 LCAP.	ASA with Charter Impact support	No	No	https://www.cde.ca.gov/fg/aa/co/cars.asp
DATA	Feb-28	Civil Rights Data Collection: The CRDC is a federally mandated survey that is administered by OCR and is part of its strategy for administering and enforcing civil rights statutes. OCR has authority under Section 203(c)(1) of the Department of Education Organization Act (20 U.S.C. 3413(c)(1)), and the regulations implementing several civil rights statutes to collect data that are necessary to ensure compliance with civil rights laws within its jurisdiction. The CRDC collects data on factors that impact education equity and opportunities for students.	ASA with Charter Impact support	No	No	https://www2.ed.gov/about/offices/list/ocr/data.html
FINANCE	Set by Authorizer (by Mar 15)	2nd Interim Financial Report - Local educational agencies (LEAs) are required to file two reports during a fiscal year (interim reports) on the status of the LEA's financial health. The first interim report is due December 15 for the period ending October 31. The second is due March 15 for the period ending January 31	Charter Impact	Yes	Yes	https://www.cde.ca.gov/fg/sf/fr/calendar19district.asp

Compliance Deadlines (next 60 days)



Area	Due Date	Description	Completed By	Board Must Approve	Signature Required	Additional Information
FINANCE	Mar-01	Every Student Succeeds Act Per-Pupil Expenditure Application -The Elementary and Secondary Education Act of 1965 (ESEA), as reauthorized by the Every Student Succeeds Act (ESSA), requires state educational agencies (SEAs) and their local educational agencies (LEAs) to prepare and publish annual report cards that contain specified data elements, including LEA and school-level per-pupil expenditures (PPE).	Charter Impact	No	No	https://www3.cde.ca.gov/essars
FINANCE	Mar-01	Prop 39 (facilities) - Deadline for a charter school to respond to a district's preliminary Proposition 39 proposal.	ASA	No	Yes	https://www.cde.ca.gov/sp/cs/as/proposition39.asp
FINANCE	Mar-01	2022–23 School Breakfast Program and Summer Meal Programs Start-up and Expansion Grants -- Funding is for nonrecurring expenses incurred in initiating or expanding a: (1) SBP, serving students in kindergarten through grade twelve or (2) SMP, serving children and youth eighteen years of age and under during school breaks.	ASA with Charter Impact support	No	No	https://www.cde.ca.gov/fg/fo/r9/sbsm22rfa.asp
DATA	Mar-11	CALPADS - Fall 2 deadline - Please be mindful that Level-2 certification within CALPADS means that these data have been reviewed and approved by your superintendent or IRC administrator. Failure to properly review and amend these data in CALPADS within the allotted amendment window will result in the improper certification of official Fall 2 data within CALPADS, which can impact a number of things, including LCFF funding, student course enrollments, staff assignments and English learner education services.	Charter Impact submits with data provided by ASA	No	No	https://www.cde.ca.gov/ds/sp/cl/rptcalendar.asp
FINANCE	Mar-11	Consolidated Application (ConApp) reporting - Winter - The ConApp is used by the CDE to distribute categorical funds from various state and federal programs to county offices, school districts, and direct-funded charter schools throughout California. The winter release is submitted in January of each year and contains the LEA's entitlements for each funded program.	Charter Impact	No	No	https://www.cde.ca.gov/fg/aa/co/cars.asp
FINANCE	Mar-25	E-Rate FCC Form 471 Due date (FY2022) - To apply for program discounts, applicants file an FCC Form 471 in EPC to provide USAC with information about the services they are requesting and the discount(s) for which they are eligible. The FCC Form 471 must be certified by March 25, 2021.	ASA	No	No	https://www.usac.org/sl/tools/forms/

Appendices

As of December 31, 2021

- Cash Flow – Monthly and Annual Forecast
- Statement of Financial Position (Balance Sheet)
- Statement of Cash Flows
- Detailed Month and YTD Budget vs. Actual
- Accounts Payable Aging
- Check Register
- Checks issued over \$2K – additional details

Allegiance STEAM Academy - Thrive

Financial Package
December 31, 2021

Presented by:



Allegiance STEAm Academy - Thrive

Monthly Cash Flow/Forecast FY21-22

Revised 01/24/22

ADA = 840.75



	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Year-End Accruals	Annual Forecast	Revised Budget Total	Favorable / (Unfav.)
ADA = 840.75																
Revenues																
State Aid - Revenue Limit																
8011 LCFF State Aid	-	261,533	261,533	470,760	470,760	470,760	470,760	470,760	557,796	557,796	557,796	557,796	558,551	5,666,602	5,760,673	(94,071)
8012 Education Protection Account	-	-	-	38,680	-	-	77,360	-	-	52,110	-	-	-	168,150	171,000	(2,850)
8096 In Lieu of Property Taxes	-	123,867	212,766	141,844	141,844	141,844	141,844	141,844	293,701	146,851	146,851	146,851	146,851	1,926,957	1,959,617	(32,660)
	-	385,400	474,299	651,284	612,604	612,604	689,964	612,604	851,498	756,757	704,647	704,647	705,401	7,761,709	7,891,290	(129,581)
Federal Revenue																
8181 Special Education - Entitlement	-	-	-	-	-	-	8,959	8,959	18,054	18,054	18,054	18,054	18,054	108,189	110,023	(1,834)
8220 Federal Child Nutrition	-	-	-	57,117	-	51,006	7,984	7,984	7,984	7,984	7,984	7,984	7,984	171,998	84,949	87,049
8290 Title I, Part A - Basic Low Income	-	-	20,218	-	-	18,137	-	-	-	-	-	-	-	79,902	56,581	23,321
8291 Title II, Part A - Teacher Quality	-	-	-	-	4,174	-	-	-	-	-	-	-	-	16,761	12,581	4,180
8296 Other Federal Revenue	-	-	61,238	41,821	2,500	74,492	25,453	-	107,444	217,728	217,728	99,944	-	848,348	628,297	220,051
	-	-	81,456	98,937	6,674	143,635	42,397	16,944	133,483	243,767	243,767	125,983	88,157	1,225,199	902,431	322,768
Other State Revenue																
8311 State Special Education	-	-	92,404	-	43,768	43,768	38,769	38,769	42,137	42,137	42,137	42,137	42,137	468,162	476,097	(7,935)
8520 Child Nutrition	-	-	-	3,861	-	3,286	756	756	756	756	756	756	1,511	13,194	8,041	5,153
8550 Mandated Cost	-	-	-	-	-	13,314	-	-	-	-	-	-	-	13,314	13,314	0
8560 State Lottery	-	-	-	-	-	-	44,095	-	-	44,095	-	-	103,501	191,691	194,940	(3,249)
8599 Other State Revenue	-	-	-	123,773	-	-	100,193	-	255,205	-	-	255,205	-	734,375	633,490	100,885
	-	-	92,404	127,634	43,768	60,368	183,813	39,525	298,097	86,988	42,892	298,097	147,149	1,420,736	1,325,881	94,854
Other Local Revenue																
8634 Food Service Sales	-	3,792	-	-	-	-	-	-	-	-	-	-	-	3,792	-	3,792
8689 Other Fees and Contracts	-	980	-	467	-	-	-	-	-	-	-	-	-	1,447	-	1,447
8699 School Fundraising	-	980	-	4,950	-	4,850	-	-	-	-	-	-	-	10,780	-	10,780
8980 Contributions, Unrestricted	1,796	-	-	-	-	-	-	-	-	-	-	-	-	1,796	-	1,796
	1,796	5,752	-	5,417	-	4,850	-	-	-	-	-	-	-	17,815	-	17,815
Total Revenue	1,796	391,152	648,159	883,273	663,046	821,457	916,174	669,073	1,283,078	1,087,511	991,306	1,128,727	940,707	10,425,459	10,121,398	304,061
Expenses																
Certificated Salaries																
1100 Teachers' Salaries	24,988	300,412	304,688	300,867	287,452	288,216	301,228	301,228	301,228	301,228	301,228	301,228	-	3,313,993	3,167,303	(146,690)
1170 Teachers' Substitute Hours	-	360	373	4,165	5,979	3,921	6,275	6,275	6,275	6,275	6,275	6,275	-	52,450	69,029	16,579
1175 Teachers' Extra Duty/Stipends	-	-	-	-	-	2,540	10,889	10,889	10,889	10,889	10,889	10,889	-	67,871	30,600	(37,271)
1200 Pupil Support Salaries	-	21,441	25,446	25,446	25,446	25,446	25,446	25,446	25,446	25,446	25,446	25,446	-	275,901	352,042	76,141
1300 Administrators' Salaries	42,417	42,417	42,417	42,917	42,917	42,917	42,417	42,417	42,417	42,417	42,417	42,417	-	510,500	509,000	(1,500)
1900 Other Certificated Salaries	3,183	3,467	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	-	39,150	94,679	55,529
	70,588	368,096	376,174	376,644	365,044	366,289	389,505	389,505	389,505	389,505	389,505	389,505	-	4,259,866	4,222,653	(37,213)
Classified Salaries																
2100 Instructional Salaries	1,708	48,912	52,257	51,480	42,465	31,759	48,531	48,531	48,531	48,531	48,531	48,531	-	519,768	461,433	(58,336)
2200 Support Salaries	16,788	26,532	26,535	26,171	26,011	25,887	27,480	27,480	27,480	27,480	27,480	27,480	-	312,806	243,098	(69,709)
2300 Classified Administrators'	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	6,667	-	80,000	80,000	(0)
2400 Clerical and Office Staff Salaries	13,977	14,888	18,310	16,433	18,262	18,834	19,242	19,242	19,242	19,242	19,242	19,242	-	216,155	176,477	(39,678)
2900 Other Classified Salaries	945	6,268	2,055	2,250	3,525	1,815	2,780	2,780	2,780	2,780	2,780	2,780	-	33,537	52,321	18,785
	40,085	103,267	105,824	103,000	96,931	84,962	104,700	104,700	104,700	104,700	104,700	104,700	-	1,162,267	1,013,329	(148,938)
Benefits																
3101 STRS	10,721	61,085	63,649	63,028	61,708	57,372	66,386	66,386	66,386	66,386	66,386	66,386	-	715,881	721,594	5,713
3202 PERS	9,184	22,450	23,642	22,903	21,120	18,905	23,451	23,451	23,451	23,451	23,451	23,451	-	258,910	228,851	(30,059)
3301 OASDI	2,400	6,284	6,408	6,232	5,890	5,123	6,346	6,346	6,346	6,346	6,346	6,346	-	70,414	61,847	(8,567)
3311 Medicare	1,560	6,737	6,810	6,795	6,552	6,384	7,173	7,173	7,173	7,173	7,173	7,173	-	77,874	76,375	(1,499)
3401 Health and Welfare	36,072	29,086	22,789	22,603	13,467	24,482	30,333	30,333	30,333	30,333	30,333	30,333	-	330,498	364,605	34,107
3501 State Unemployment	163	4,946	1,728	1,003	748	937	9,100	7,280	3,640	1,820	1,820	1,820	-	35,004	33,080	(1,924)
3601 Workers' Compensation	3,027	3,027	6,905	3,027	3,027	3,027	4,947	4,947	4,947	4,947	4,947	4,947	-	51,720	54,624	2,904
	63,125	133,614	131,929	125,591	112,513	116,229	147,737	145,917	142,277	140,457	140,457	140,457	-	1,540,302	1,540,976	674

Allegiance STEAm Academy - Thrive

Monthly Cash Flow/Forecast FY21-22

Revised 01/24/22

ADA = 840.75



	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Year-End Accruals	Annual Forecast	Revised Budget Total	Favorable / (Unfav.)
Books and Supplies																
4100 Textbooks and Core Materials	1,117	21,210	2,177	4,703	36,215	30,302	11,247	11,247	11,247	11,247	11,247	11,247	-	163,206	163,206	-
4200 Books and Reference Materials	415	752	202	696	12,328	-	800	800	800	800	800	800	-	19,192	10,200	(8,992)
4302 School Supplies	1,980	11,903	3,860	4,922	6,373	3,411	6,125	6,125	6,125	6,125	6,125	6,125	-	69,200	39,900	(29,300)
4305 Software	4,447	5,915	9,349	6,528	10,439	14,300	3,070	3,070	3,070	3,070	3,070	3,070	-	69,400	70,600	1,200
4310 Office Expense	3,351	5,991	9,164	24,768	14,323	1,585	1,370	1,370	1,370	1,370	1,370	1,370	-	67,400	68,500	1,100
4311 Business Meals	324	1,533	-	196	1,476	-	312	312	312	312	312	312	-	5,400	5,500	100
4400 Noncapitalized Equipment	4,000	31,430	293	16,351	5,820	20,506	10,383	10,383	10,383	10,383	10,383	10,383	-	140,700	140,700	-
4700 Food Services	-	-	-	60,978	-	54,292	12,286	12,286	12,286	12,286	12,286	12,286	-	188,984	92,989	(95,994)
	15,633	78,733	25,045	119,143	86,974	124,397	45,593	45,593	45,593	45,593	45,593	45,593	-	723,482	591,595	(131,886)
Subagreement Services																
5101 Nursing	-	1,519	5,389	2,160	979	1,676	4,467	4,467	4,467	4,467	4,467	4,467	-	38,523	53,600	15,078
5102 Special Education	-	-	6,998	20,910	21,170	12,943	8,505	8,505	8,505	8,505	8,505	8,505	-	113,048	113,048	-
5103 Substitute Teacher	-	122	1,220	2,318	5,446	7,084	-	-	-	-	-	-	-	16,190	-	(16,190)
5105 Security	-	-	-	-	-	-	67	67	67	67	67	67	-	400	800	400
	-	1,641	13,606	25,388	27,595	21,703	13,038	13,038	13,038	13,038	13,038	13,038	-	168,161	167,448	(713)
Operations and Housekeeping																
5201 Auto and Travel	-	-	-	-	-	-	33	33	33	33	33	33	-	200	400	200
5300 Dues & Memberships	751	751	751	768	1,308	768	768	768	768	768	768	768	-	9,705	9,012	(693)
5400 Insurance	8,946	8,946	8,946	8,946	8,946	8,946	8,946	8,946	8,946	8,946	8,946	8,946	-	107,352	107,352	-
5501 Utilities	6,807	6,807	6,807	6,807	6,807	49,830	6,807	6,807	6,807	6,807	6,807	6,807	-	124,705	109,400	(15,305)
5502 Janitorial Services	339	339	339	339	339	528	412	412	412	412	412	412	-	4,700	4,800	100
5516 Miscellaneous Expense	-	-	-	-	-	-	-	-	75,964	75,964	75,964	75,964	-	303,855	347,489	43,634
5900 Communications	591	1,485	591	681	681	675	633	633	633	633	633	633	-	8,500	8,600	100
5901 Postage and Shipping	90	73	44	244	236	-	250	250	250	250	250	250	-	2,187	3,000	813
	17,524	18,401	17,478	17,786	18,316	60,747	17,850	17,850	93,813	93,813	93,813	93,813	-	561,205	590,053	28,848
Facilities, Repairs and Other Leases																
5603 Equipment Leases	-	1,880	1,492	-	1,546	3,465	1,397	1,397	1,397	1,397	1,397	1,397	-	16,768	8,900	(7,868)
5610 Repairs and Maintenance	-	200	-	-	-	-	458	458	458	458	458	458	-	2,950	5,600	2,650
	-	2,080	1,492	-	1,546	3,465	1,856	1,856	1,856	1,856	1,856	1,856	-	19,718	14,500	(5,218)
Professional/Consulting Services																
5801 IT	5,830	5,850	6,571	6,420	6,420	6,400	6,400	6,400	6,400	6,400	6,400	6,400	-	75,892	77,000	1,108
5802 Audit & Taxes	-	-	-	5,880	-	4,778	-	-	-	-	-	-	-	10,658	19,700	9,043
5803 Legal	-	6,225	825	-	30	6,845	-	-	-	-	-	-	-	13,925	11,400	(2,525)
5804 Professional Development	-	2,653	100	50	4,608	-	10,434	10,434	10,434	10,434	10,434	10,434	-	70,013	30,000	(40,013)
5805 General Consulting	-	-	-	-	15,000	450	15	15	15	15	15	15	-	15,540	8,800	(6,740)
5806 Special Activities/Field Trips	-	-	(328)	100	-	-	942	942	942	942	942	942	-	5,422	11,500	6,078
5807 Bank Charges	-	-	-	-	-	-	92	92	92	92	92	92	-	550	1,100	550
5808 Printing	-	249	-	522	198	-	400	400	400	400	400	400	-	3,369	4,900	1,531
5809 Other taxes and fees	-	764	-	-	39	-	133	133	133	133	133	133	-	1,603	1,700	97
5810 Payroll Service Fee	814	835	-	1,200	760	683	806	806	806	806	806	806	-	9,125	9,768	643
5811 Management Fee	18,018	20,651	20,326	18,018	20,864	22,619	18,431	18,431	18,431	18,431	18,431	18,431	-	231,082	216,216	(14,866)
5812 District Oversight Fee	-	11,037	48,175	20,699	18,378	18,378	20,699	18,378	25,545	22,703	21,139	21,139	(13,419)	232,851	236,739	3,887
5815 Public Relations/Recruitment	-	-	-	-	-	-	1,250	1,250	1,250	1,250	1,250	1,250	-	7,500	15,300	7,800
	24,662	48,264	75,668	52,888	66,296	60,152	59,602	57,281	64,448	61,605	60,042	60,042	(13,419)	677,530	644,123	(33,407)
Total Expenses	231,618	754,097	747,216	820,440	775,214	837,944	779,879	775,738	855,229	850,567	849,003	849,003	(13,419)	9,112,529	8,784,677	(327,852)
Monthly Surplus (Deficit)	(229,822)	(362,944)	(99,057)	62,833	(112,168)	(16,487)	136,295	(106,665)	427,849	236,944	142,303	279,724	954,126	1,312,929	1,336,721	(23,792)

Allegiance STEAm Academy - Thrive

Monthly Cash Flow/Forecast FY21-22

Revised 01/24/22

ADA = 840.75



	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Year-End Accruals	Annual Forecast	Revised Budget Total	Favorable / (Unfav.)
Cash Flow Adjustments																
Monthly Surplus (Deficit)	(229,822)	(362,944)	(99,057)	62,833	(112,168)	(16,487)	136,295	(106,665)	427,849	236,944	142,303	279,724	954,126	1,312,929		
Cash flows from operating activities																
Public Funding Receivables	138,545	857,536	1,097,785	200,013	(185,375)	367,598	506,268	-	-	-	-	(78,665)	(940,707)	1,962,999		
Grants and Contributions Rec.	-	(350)	-	120	-	-	-	-	-	-	-	-	-	(230)		
Prepaid Expenses	(16,316)	22,494	(66,495)	31,214	(47,585)	(28,584)	-	-	-	-	-	-	-	(105,273)		
Accounts Payable	(4,249)	9,608	(9,608)	20	(20)	-	-	-	-	-	-	-	(13,419)	(17,668)		
Accrued Expenses	(148,974)	114,598	(196,157)	(130,518)	35,621	(72,385)	-	-	-	-	-	-	-	(397,817)		
Deferred Revenues	-	-	12,781	(158,517)	83,982	(26,606)	(178,588)	-	-	-	-	-	-	(266,947)		
Total Change in Cash	(260,816)	640,941	739,248	5,165	(225,546)	223,536	463,975	(106,665)	427,849	236,944	142,303	201,059				
Cash, Beginning of Month	2,167,861	1,907,044	2,547,986	3,287,234	3,292,399	3,066,853	3,290,389	3,754,365	3,647,699	4,075,548	4,312,493	4,454,795				
Cash, End of Month	1,907,044	2,547,986	3,287,234	3,292,399	3,066,853	3,290,389	3,754,365	3,647,699	4,075,548	4,312,493	4,454,795	4,655,854				

Allegiance STEAM Academy - Thrive

Statement of Financial Position

December 31, 2021

	Current Balance	Beginning Year Balance	YTD Change	YTD % Change
Assets				
Current Assets				
Cash & Cash Equivalents	\$ 3,290,389	\$ 2,167,861	\$ 1,122,529	52%
Accounts Receivable	570	340	230	68%
Public Funding Receivables	506,268	2,982,371	(2,476,103)	-83%
Prepaid Expenses	200,338	95,065	105,273	111%
Total Current Assets	3,997,566	5,245,636	(1,248,070)	-24%
Total Assets	\$ 3,997,566	\$ 5,245,636	\$ (1,248,070)	-24%
Liabilities				
Current Liabilities				
Accounts Payable	\$ -	\$ 4,249	\$ (4,249)	-100%
Accrued Liabilities	202,578	600,394	(397,817)	-66%
Deferred Revenue	178,588	266,947	(88,360)	-33%
Total Current Liabilities	381,165	871,590	(490,425)	-56%
Total Liabilities	381,165	871,590	(490,425)	-56%
Total Net Assets	3,616,401	4,374,046	(757,645)	-17%
Total Liabilities and Net Assets	\$ 3,997,566	\$ 5,245,636	\$ (1,248,070)	-24%

Allegiance STEAM Academy - Thrive

Statement of Cash Flows

For the period ended December 31, 2021

	Month Ended 12/31/21	YTD Ended 12/31/21
Cash Flows from Operating Activities		
Change in Net Assets	\$ (16,487)	\$ (757,645)
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Decrease/(Increase) in Operating Assets:		
Public Funding Receivables	367,598	2,476,103
Grants, Contributions & Pledges Receivable	-	(230)
Prepaid Expenses	(28,584)	(105,273)
(Decrease)/Increase in Operating Liabilities:		
Accounts Payable	-	(4,249)
Accrued Expenses	(72,385)	(397,817)
Deferred Revenue	(26,606)	(88,360)
Total Cash Flows from Operating Activities	223,536	1,122,529
Change in Cash & Cash Equivalents	223,536	1,122,529
Cash & Cash Equivalents, Beginning of Period	3,066,853	2,167,861
Cash and Cash Equivalents, End of Period	\$ 3,290,389	\$ 3,290,389

Allegiance STEAM Academy - Thrive

Budget vs Actual

For the period ended December 31, 2021

	Current Period Actual	Current Period Budget	Current Period Variance	Current Year Actual	YTD Budget	YTD Budget Variance	Total Budget
Revenues							
State Aid - Revenue Limit							
LCFF State Aid	\$ 470,760	\$ 470,760	\$ -	\$ 1,935,346	\$ 1,935,346	\$ -	\$ 5,760,673
Education Protection Account	-	-	-	38,680	77,360	(38,680)	171,000
In Lieu of Property Taxes	141,844	141,844	(0)	762,165	744,682	17,483	1,959,617
Total State Aid - Revenue Limit	612,604	612,604	(0)	2,736,191	2,757,388	(21,197)	7,891,290
Federal Revenue							
Special Education - Entitlement	-	8,959	(8,959)	-	36,833	(36,833)	110,023
Federal Child Nutrition	51,006	8,070	42,936	108,123	20,388	87,735	84,949
Title I, Part A - Basic Low Income	18,137	42,436	(24,299)	38,355	56,581	(18,226)	56,581
Title II, Part A - Teacher Quality	-	9,436	(9,436)	4,174	12,581	(8,407)	12,581
Title V, Part B - PCSGP	-	-	-	-	10,000	(10,000)	10,000
Other Federal Revenue	74,492	48,484	26,008	180,050	96,968	83,082	628,297
Total Federal Revenue	143,635	117,385	26,250	330,702	233,351	97,351	902,431
Other State Revenue							
State Special Education	43,768	38,769	4,999	179,940	159,385	20,555	476,097
State Child Nutrition	3,286	764	2,522	7,148	1,930	5,218	8,041
Mandated Cost	13,314	13,314	0	13,314	13,314	0	13,314
State Lottery	-	-	-	-	-	-	194,940
Other State Revenue	-	-	-	123,773	633,490	(509,717)	633,490
Total Other State Revenue	60,368	52,847	7,521	324,175	808,119	(483,944)	1,325,881
Other Local Revenue							
Food Service Sales	-	-	-	3,792	-	3,792	-
Other Fees and Contracts	-	-	-	1,447	-	1,447	-
School Fundraising	4,850	-	4,850	10,780	-	10,780	-
Contributions, Unrestricted	-	-	-	1,796	1,796	-	1,796
Total Other Local Revenue	4,850	-	4,850	17,815	1,796	16,019	1,796
Total Revenues	821,457	782,836	38,621	3,408,883	3,800,653	(391,770)	10,121,398
Expenses							
Certificated Salaries							
Teachers' Salaries	288,216	285,665	(2,551)	1,506,622	1,453,313	(53,309)	3,167,303
Teachers' Substitute Hours	3,921	6,275	2,354	14,798	31,377	16,579	69,029
Teachers' Extra Duty/Stipends	2,540	2,782	242	2,540	13,909	11,369	30,600
Pupil Support Salaries	25,446	32,004	6,558	123,225	160,019	36,794	352,042
Administrators' Salaries	42,917	42,417	(500)	256,000	254,500	(1,500)	509,000
Other Certificated Salaries	3,250	8,318	5,068	19,650	44,772	25,122	94,679
Total Certificated Salaries	366,289	377,460	11,171	1,922,835	1,957,890	35,055	4,222,653
Classified Salaries							
Instructional Salaries	31,759	41,793	10,035	228,580	210,674	(17,906)	461,433
Support Salaries	25,887	20,574	(5,314)	147,925	119,656	(28,269)	243,098
Supervisors' and Administrators' Salaries	6,667	6,667	-	40,000	40,000	-	80,000
Clerical and Office Staff Salaries	18,834	14,773	(4,062)	100,705	87,841	(12,865)	176,477
Other Classified Salaries	1,815	4,671	2,856	16,859	24,298	7,439	52,322
Total Classified Salaries	84,962	88,477	3,515	534,069	482,469	(51,600)	1,013,329
Benefits							
State Teachers' Retirement System, certificated positions	57,372	64,625	7,253	317,564	333,845	16,281	721,594
Public Employees' Retirement System, classified positions	18,905	19,970	1,065	118,203	109,032	(9,171)	228,851
OASDI/Medicare/Alternative, certificated positions	5,123	5,404	281	32,335	29,421	(2,914)	61,847
Medicare/Alternative, certificated positions	6,384	6,801	418	34,837	35,567	729	76,375
Health and Welfare Benefits, certificated positions	24,482	29,867	5,384	148,498	185,405	36,907	364,605
State Unemployment Insurance, certificated positions	937	1,733	796	9,524	8,825	(699)	33,080
Workers' Compensation Insurance, certificated positions	3,027	4,691	1,664	22,039	26,480	4,441	54,624
Total Benefits	116,229	133,090	16,861	683,001	728,576	45,574	1,540,976
Books & Supplies							
Textbooks and Core Materials	30,302	-	(30,302)	95,722	163,206	67,484	163,206
Books and Reference Materials	-	-	-	14,392	10,200	(4,192)	10,200
School Supplies	3,411	3,447	36	32,450	19,216	(13,234)	39,900
Software	14,300	6,014	(8,286)	50,978	34,517	(16,461)	70,600
Office Expense	1,585	5,923	4,337	59,182	32,964	(26,218)	68,500
Business Meals	-	471	471	3,529	2,677	(852)	5,500
Noncapitalized Equipment	20,506	27,340	6,834	78,400	140,700	62,300	140,700
Food Services	54,292	8,454	(45,839)	115,270	42,268	(73,002)	92,989
Total Books & Supplies	124,397	51,648	(72,749)	449,925	445,748	(4,177)	591,596

Allegiance STEAM Academy - Thrive

Budget vs Actual

For the period ended December 31, 2021

	Current Period Actual	Current Period Budget	Current Period Variance	Current Year Actual	YTD Budget	YTD Budget Variance	Total Budget
Subagreement Services							
Nursing	1,676	4,873	3,196	11,723	24,364	12,641	53,600
Special Education	12,943	10,277	(2,666)	62,020	51,385	(10,635)	113,048
Substitute Teacher	7,084	-	(7,084)	16,190	-	(16,190)	-
Security	-	73	73	-	364	364	800
Total Subagreement Services	21,703	15,223	(6,480)	89,933	76,113	(13,820)	167,448
Operations & Housekeeping							
Auto and Travel	-	36	36	-	182	182	400
Dues & Memberships	768	751	(17)	5,097	4,506	(591)	9,012
Insurance	8,946	8,946	-	53,676	53,676	-	107,352
Utilities	49,830	9,327	(40,503)	83,864	53,440	(30,423)	109,400
Janitorial Services	528	406	(122)	2,225	2,367	142	4,800
Miscellaneous Expense	-	-	-	-	-	-	347,489
Communications	675	728	53	4,703	4,231	(472)	8,600
Postage and Shipping	-	291	291	687	1,254	567	3,000
Total Operations & Housekeeping	60,747	20,485	(40,262)	150,252	119,656	(30,596)	590,053
Facilities, Repairs & Other Leases							
Equipment Leases	3,465	809	(2,656)	8,384	4,045	(4,339)	8,900
Repairs and Maintenance	-	509	509	200	2,545	2,345	5,600
Total Facilities, Repairs & Other Leases	3,465	1,318	(2,147)	8,584	6,591	(1,993)	14,500
Professional/Consulting Services							
IT	6,400	6,470	70	37,491	38,180	689	77,000
Audit & Taxes	4,778	6,567	1,789	10,658	19,700	9,043	19,700
Legal	6,845	1,036	(5,809)	13,925	5,182	(8,743)	11,400
Professional Development	-	3,000	3,000	7,411	12,000	4,589	30,000
General Consulting	450	880	430	15,450	3,520	(11,930)	8,800
Special Activities/Field Trips	-	3,833	3,833	(228)	3,833	4,061	11,500
Bank Charges	-	110	110	-	440	440	1,100
Printing	-	490	490	969	1,960	991	4,900
Other Taxes and Fees	-	170	170	803	680	(123)	1,700
Payroll Service Fee	683	814	131	4,291	4,884	593	9,768
Management Fee	22,619	18,018	(4,600)	120,494	108,108	(12,385)	216,216
District Oversight Fee	18,378	18,378	0	116,667	82,722	(33,945)	236,739
Public Relations/Recruitment	-	1,530	1,530	-	6,120	6,120	15,300
Total Professional/Consulting Services	60,152	61,297	1,145	327,929	287,329	(40,600)	644,123
Total Expenses	837,944	748,997	(88,947)	4,166,528	4,104,371	(62,157)	8,784,677
Change in Net Assets	(16,487)	33,839	(50,326)	(757,645)	(303,718)	(453,927)	1,336,721
Net Assets, Beginning of Period	3,632,888			4,374,046			
Net Assets, End of Period	\$ 3,616,401			\$ 3,616,401			



Quotation Number: 241659994

Best Buy For Business
7601 Penn Avenue South
Richfield, MN 55422-3645

To

Sebastian Cognetta
Allegiance STEAM Academy
Thrive
5862 C ST
CHINO, CA 91710

Info

Request Date: 01/31/22
Expiration Date: 02/07/22
Customer Number: 3591075
Customer PO#: N/A
Payment Type: Credit card

From

Seng.Moua@bestbuy.com
Business Professional
Best Buy For Business
Phone: 612-292-0410
Fax: 952-430-9011

Dear Sebastian Cognetta ,

Thank you for requesting a quote for the following item(s) from Best Buy For Business:

Sold To

Sebastian Cognetta
Allegiance STEAM Academy
Thrive
5862 C ST
CHINO, CA 91710

Bill To

Sebastian Cognetta
Allegiance STEAM Academy
Thrive
5862 C ST
CHINO, CA 91710

Ship To

Sebastian Cognetta
Allegiance STEAM Academy
Thrive
5862 C ST
CHINO, CA 91710

Qty	Description	Item#/Mfr#	Price	Ext. Price
70	HP - 11.6" Chromebook - Intel Celeron - 4GB Memory - 32GB eMMC Flash Memory - Ash Gray	BB21497049 192670 11A-NB0013D	\$219.99	Sale:\$15,399.30 Reg.:\$18,130.00
	Availability: Usually ships in 3 - 5 days			Save:\$2,730.70
	Special Delivery			

70	Geek Squad Protection - 2YR ADH 200-249.99 LAPTOP GSP	BB21030694 6490073 5802202	\$69.99	\$4,899.30
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Availability: Usually ships in 3 - 5 days

Standard Delivery

Notes:

Product Total:	\$20,298.60
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Delivery/Shipping:	FREE
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Est. Tax:	\$1,193.45
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Tax exemption doesnt apply
to any item

Quote Total:	\$21,492.05
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We will honor the prices on this quote through the expiration date noted above. Please know that rapid changes in our business, from changes in technology to product availability, prevent us from guaranteeing that all the items on this quote will be available for purchase in the future. In that case we promise to work with you to make changes or modifications to your order.

If you have any questions, please call Customer Support at 1-800-373-3050, Monday - Friday between 7:30 a.m. and 6:30 p.m. CST. Or [Place this Order online](#)

Thank you for partnering with Best Buy For Business. We appreciate your business and look forward to working with you again soon.

Sincerely,
Seng Moua
Best Buy For Business
1-800-373-3050
[BestBuyForBusiness.com](#)

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QUOTATION

7901 Jones Branch Drive, Suite 350, McLean, Virginia 22102
(240) 482-3500 | fax: (240) 482-3505 | www.kajeet.com

Account Name Allegiance STEAM Academy, Thrive
Bill To 5862 C Street
Chino, CA 91710

Contact Name Steve Diaz
Phone (909) 465-5405
Email steve@optivait.com

Prepared By LaTonya Page
Phone 240-482-4628
Email lpage@kajeet.com

Created Date 1/28/2022
Quote Number Q# 202201-032101
Opportunity Number OPTY 202201-36768

Product	Product Code	List Price	Sales Price	Quantity	Total Price
Acer Chromebook 511 LTE	C741L	USD 399.00	USD 399.00	70.00	USD 27,930.00
Chromebook 1 Year Accidental Damage	NL7AD1Y	USD 35.00	USD 35.00	70.00	USD 2,450.00
Custom 1GB	CUST1GB	USD 11.95	USD 11.95	840.00	USD 10,038.00
Network: T-Mobile	NETTMO	USD 0.00	USD 0.00	70.00	USD 0.00
Sales Tax	SALESTAX	USD 0.00	USD 2,164.57	1.00	USD 2,164.57

Subtotal USD 42,582.57
 Telecom Admin Fees USD 978.71
 Quote Shipping USD 350.00

INCLUDED IN YOUR ORDER

<p>Kajeet Sentinel License</p> <ul style="list-style-type: none"> + Dashboard and Reports + Customizable CIPA-Compliant Filtering + Lost/Stolen Suspend and Alerts + Customizable Time and Day Access Policies + Customizable Data Usage Policies 	<p>Lifetime Support</p> <ul style="list-style-type: none"> + Best Network Guarantee + Assigned Account Manager + Kajeet Health Check(s) + Tier 1 End-User Support + Customer Support in French and Spanish <i>Multi-Lingual Aids Available in 5+ Languages</i>
<p>Enterprise Security</p> <ul style="list-style-type: none"> + Threat Detection and Prevention + Blocking Rogue VPNs, BitTorrent, etc. + SIM Hijacking Mitigation 	<p>Deployment Assistance</p> <ul style="list-style-type: none"> + Implementation Manager + Sentinel Training + Parent and Student Communications + Flyers, Posters, SMS Blasts

TERMS & CONDITIONS

- All prices are quoted in U.S. Dollars. All prices valid only through Kajeet direct sales. Quote is valid for 30 days. The amount presented in this quotation is confidential & proprietary and intended for the consideration of the Buyer. Buyer and Kajeet will sign and execute a Services Agreement prior to execution of the program. Credit card payments are subject to a 5.0% processing fee. Kajeet W-9 available upon request. Kajeet®, Arterra Mobility®, and Otarris™ products and services are protected by the following issued U.S. patents 8,929,857; 8,918,080; 8,774,755; 8,774,754; 8,755,768; 8,731,517; 8,725,109; 8,712,371; 8,706,079; 8,667,559; 8,644,796; 8,639,216; 8,634,803; 8,634,802; 8,634,801; 8,630,612; 8,611,885; 8,600,348; 8,594,619; 8,588,735; 8,285,249; 8,078,140; 7,945,238; 7,899,438; 7,881,697. Other patents are pending. Kajeet®, Kajeet SmartSpot®, Education Broadband™, SmartBus™, SmartSpot Protection™, Kajeet Complete™, Kajeet Custom™, Arterra Mobility®, and Sentinel® are trademarks of Kajeet, Inc.
- Telecom, Network and Admin Fees (TAF) defray a wide variety of Federal, State, and/or Local fees charged to telecommunications carriers and are subject to a 9.75% fee on data-related services. This is not state or federal sales tax.
- Shipping costs related to hardware only.
- Sales tax is an estimate based on your state and/or locality. The PO must contain the correct sales tax amount and is the responsibility of the PO issuer. If Sales tax line item is blank; Applicable state sales taxes are not included in this quotation.



7901 Jones Branch Drive, Suite 350, McLean, Virginia 22102
(240) 482-3500 | fax: (240) 482-3505 | www.kajeet.com

QUOTATION

Quote Grand Total

USD 43,911.28

INCLUDED IN YOUR ORDER

<p>Kajeet Sentinel License</p> <ul style="list-style-type: none"> + Dashboard and Reports + Customizable CIPA-Compliant Filtering + Lost/Stolen Suspend and Alerts + Customizable Time and Day Access Policies + Customizable Data Usage Policies 	<p>Lifetime Support</p> <ul style="list-style-type: none"> + Best Network Guarantee + Assigned Account Manager + Kajeet Health Check(s) + Tier 1 End-User Support + Customer Support in French and Spanish <i>Multi-Lingual Aids Available in 5+ Languages</i>
<p>Enterprise Security</p> <ul style="list-style-type: none"> + Threat Detection and Prevention + Blocking Rogue VPNs, BitTorrent, etc. + SIM Hijacking Mitigation 	<p>Deployment Assistance</p> <ul style="list-style-type: none"> + Implementation Manager + Sentinel Training + Parent and Student Communications + Flyers, Posters, SMS Blasts

TERMS & CONDITIONS

- All prices are quoted in U.S. Dollars. All prices valid only through Kajeet direct sales. Quote is valid for 30 days. The amount presented in this quotation is confidential & proprietary and intended for the consideration of the Buyer. Buyer and Kajeet will sign and execute a Services Agreement prior to execution of the program. Credit card payments are subject to a 5.0% processing fee. Kajeet W-9 available upon request. Kajeet®, Arterra Mobility®, and Otarris™ products and services are protected by the following issued U.S. patents 8,929,857; 8,918,080; 8,774,755; 8,774,754; 8,755,768; 8,731,517; 8,725,109; 8,712,371; 8,706,079; 8,667,559; 8,644,796; 8,639,216; 8,634,803; 8,634,802; 8,634,801; 8,630,612; 8,611,885; 8,600,348; 8,594,619; 8,588,735; 8,285,249; 8,078,140; 7,945,238; 7,899,438; 7,881,697. Other patents are pending. Kajeet®, Kajeet SmartSpot®, Education Broadband™, SmartBus™, SmartSpot Protection™, Kajeet Complete™, Kajeet Custom™, Arterra Mobility®, and Sentinel® are trademarks of Kajeet, Inc.
- Telecom, Network and Admin Fees (TAF) defray a wide variety of Federal, State, and/or Local fees charged to telecommunications carriers and are subject to a 9.75% fee on data-related services. This is not state or federal sales tax.
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Mobile Modular Management Corporation
 11450 Mission Blvd.
 Mira Loma, CA 91752
 Phone: (951) 360-6600
 Fax: (951) 360-6622
 www.mobilemodular.com

Lease Quotation and Agreement

Quotation Number: 435759
 Customer PO/Ref:
 Date of Quote: 01/07/2022
Term: 60 Months

Sign up for the Easy Lease Option (see end of document for details)

Customer Information	Site Information	Mobile Modular Contact
Allegiance STEAM Academy Thrive 5862 c st Montclair, CA Sebastian Cогnetta sebastian.cognetta@asathrive.org Phone: (909) 465-5405	Allegiance STEAM Academy Thrive 5862 c st Montclair, CA 91710	Questions? Contact: Oscar Silva oscar.silva@mobilemodular.com Direct Phone: (951) 360-5148 Fax:

Product Information	Qty	Monthly Rent	Extended Monthly Rent	Taxable
Classroom, 24x40 DSA (Item1001) (RH)	1	\$650.00	\$650.00	Y
<i>Right Hand Door Configuration.Open plan.Tackboard interior.</i>				
Filter Replacement Plus Program	1	\$125.00	\$125.00	Y
Classroom, 24x40 DSA (Item1001) (RH)	2	\$650.00	\$1,300.00	Y
<i>Right Hand Door Configuration.Open plan.Tackboard interior.</i>				
Filter Replacement Plus Program	2	\$125.00	\$250.00	Y
Charges Upon Delivery	Qty	Charge Each	Total One Time	Taxable
Classroom, 24x40 DSA (Item1001) (RH)				
Block and Level Building (B5) (PW)	1	\$3,838.00	\$3,838.00	N
Cabinet w/sink/bubbler	1	\$4,768.00	\$4,768.00	Y
Delivery Haulage Lowboy 12 wide	2	\$554.00	\$1,108.00	N
Delivery Haulage Permit 12 wide Lowboy	2	\$120.00	\$240.00	N
Delivery Haulage Pilot 12 wide Lowboy	2	\$400.00	\$800.00	N
Installation, Closure Panel (PW)	1	\$200.00	\$200.00	Y
VCT Flooring	1	\$5,665.00	\$5,665.00	Y
			<u>\$16,619.00</u>	
Classroom, 24x40 DSA (Item1001) (RH)				
Block and Level Building (B5) (PW)	2	\$3,838.00	\$7,676.00	N
Delivery Haulage Lowboy 12 wide	4	\$554.00	\$2,216.00	N
Delivery Haulage Permit 12 wide Lowboy	4	\$120.00	\$480.00	N
Delivery Haulage Pilot 12 wide Lowboy	4	\$400.00	\$1,600.00	N
Installation, Closure Panel (PW)	2	\$200.00	\$400.00	Y
New Carpet Tile	2	\$5,628.00	\$11,256.00	Y
			<u>\$23,628.00</u>	
Security Deposit	1	\$18,200.00	\$18,200.00	N
			Total	
			\$ 58,447.00	
Charges Upon Return	Qty	Charge Each	Total One Time	Taxable
Classroom, 24x40 DSA (Item1001) (RH)				
Cleaning Fee	2	\$450.00	\$900.00	N
Prepare Equipment For Removal (B5) (PW)	1	\$2,239.00	\$2,239.00	N
Return Haulage Lowboy 12 wide	2	\$554.00	\$1,108.00	N
Return Haulage Permit 12 wide Lowboy	2	\$120.00	\$240.00	N

Thank you for contacting Mobile Modular.

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Lease Quotation and Agreement

Quotation Number: 435759

Customer PO/Ref:

Date of Quote: 01/07/2022

Term: 60 Months



Return Haulage Pilot 12 wide Lowboy	2	\$400.00	\$800.00	N
			\$5,287.00	
Classroom, 24x40 DSA (Item1001) (RH)				
Cleaning Fee	4	\$450.00	\$1,800.00	N
Prepare Equipment For Removal (B5) (PW)	2	\$2,239.00	\$4,478.00	N
Return Haulage Lowboy 12 wide	4	\$554.00	\$2,216.00	N
Return Haulage Permit 12 wide Lowboy	4	\$120.00	\$480.00	N
Return Haulage Pilot 12 wide Lowboy	4	\$400.00	\$1,600.00	N
			\$10,574.00	
			Total	\$15,861.00

Total Estimated Charges	
Subtotal of Monthly Rent	\$2,325.00
Taxes on Monthly Charges	\$209.25
Total Monthly Charges (including tax)	\$2,534.25
Charges Upon Delivery (including tax)	\$60,453.01
Charges Upon Return (including tax)	\$15,861.00
Total One Time Charges (including tax)	\$76,314.01

Special Notes

Block/Level: Price assumes building is installed using Mobile Modular standard foundation. Mobile Modular assumes installation on the minimum foundation design criteria/tolerances. For DSA buildings, it is assumed building will be installed on the minimum amount of foundation lumber per the applicable DSA approved stockpile drawings and site will not exceed 4-1/2" out of level. Additional material and labor charges apply for installing buildings above minimum foundation design criteria, raising buildings to meet specific finish floor elevations, raising building level to adjacent buildings, landings, walkways, transitions, etc.

Flooring (Carpet): This building ships standard with used carpet in good condition. Carpet may have some discoloration or wear and a carpet bar will be utilized at modline seams. New carpet is available for an additional charge. If provided, new carpeting should receive a minimum of 72 hours of airing-out time, under well-ventilated conditions, prior to occupancy.

Delivery Date:
Delivery Date: Delivery date will not be confirmed until Mobile Modular receives and approves the signed Agreement and all credit conditions have been met.

Delivery of Equipment:
Delivery of Equipment: Customer is responsible for selecting a suitable site and directing Mobile Modular on exact placement/orientation of the Equipment. Customer shall physically mark the site/pad to indicate corner locations for Equipment placement.

Product Availability: Product availability and delivery date are subject to product availability upon receipt of signed Agreement and/or credit approval.

DSA Classrooms include: (2) 8040 marker boards, (1) fire extinguisher at each exit, empty back box with conduit stubbed to ceiling for future pull station & horn, skirting for perimeter of building only, standard factory ramp, and wood sill foundation for level site.

Fire Related Items: Unless noted, fire related items (alarms, sprinklers, smoke & heat detectors, and fire-rated walls, etc.) are not included.

Keyed Alike Door Hardware: All door and cabinet hardware comes standard with an independent/different key for each lockset. Hardware/locksets with a master Key, Keyed alike, construction core, primus core, etc. is not included.

Pilot Cars & Haul Permits: Pricing does not include transportation pilot cars & haul permits. Occasionally additional charges occur due to city re-routing or city/county requirements. If such requirements are applicable, Customer will be notified prior to delivery.

Ramps: Site conditions may affect ramp configuration and cost. Customer is responsible for transition from end of ramp to grade and for extended or custom rails, if needed. Ramp skirting is available for an additional charge. Mobile Modular provides used/refurbished ramps - new ramps are available for purchase only.

Site Installation Requirements: Prior to delivery, Customer shall mark the four corners where the building is to be placed on the site/pad location, and shall also mark the locations of door(s) and ramp(s). Should special handling be required to position, install, or remove the classroom on Customer's site due to site conditions/constraints and/or obstructions, Customer will be responsible for additional charges. Additional rolling charges may be applicable as site conditions necessitate.

Site Plan Review: Mobile Modular is not responsible for review and verification of Customer's site plans, civil plans, soils tests/survey's, etc. It is the responsibility of the Customer to ensure the site plans and site conditions meet applicable codes and governing body approvals. This includes, but is not limited to, ensuring the building pad/site allows for standard delivery and installation based on the minimum foundation design tolerances as per applicable approved stockpile drawings/foundation design.

Used building rental: Quotation is for a used or refurbished modular building. There may be variations in wall paneling, flooring, or other

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Lease Quotation and Agreement

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Date of Quote: 01/07/2022

Term: 60 Months



exterior and interior finishes. Dimensions are nominal unless otherwise stated.

Yes - Prevailing Wage: Pricing includes prevailing wage and certified payroll for installation work performed on site.

Custom Paint Color: \$2,400.00 each classroom.

Floor Plans

Classroom, 24x40 DSA (Item1001) (RH)



All drawings and specifications are nominal.

Classroom, 24x40 DSA (Item1001) (RH)



All drawings and specifications are nominal.

Thank you for contacting Mobile Modular.

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Additional Information

- Quote is valid for 30 days.
- A minimum cleaning charge per floor will apply for modular buildings.
- Customer's site must be dry, compacted, level and accessible by normal truck delivery. Costs to dolly, crane, forklift, etc. will be paid by customer. Unless noted, prices do not include permits, ramp removal, stairs, foundation systems, foundation system removal, temporary power, skirting, skirting removal, engineering, taxes or utility hookups.
- Subject to equipment availability. Unless noted, equipment and related furnishings, finishes, accessories and appliances provided are previously leased and materials, dimensions, and specifications vary. Detailed specifications may be available upon request. For lease transactions, Mobile Modular reserves the right to substitute equal or better equipment prior to delivery without notice.
- This transaction is subject to prior credit approval and all terms, conditions, and attachments of MMMC's standard contract.
- Security deposit and payment in advance may be required.
- Rent will be billed in advance every 30 calendar days.
- **Sales Tax will be calculated based on the tax rate at the time of invoicing.**
- **Unless otherwise noted, prices do not include prevailing wages, Davis-Bacon wages, or other special or certified wages.**

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Lease Quotation and Agreement

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Customer PO/Ref:

Date of Quote: 01/07/2022

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Mobile Modular Easy Lease. Sign Me Up!

Getting your modular building on its way has never been easier... and faster. With Mobile Modular Easy Lease you can convert your Lease Quotation directly into a Lease Agreement by signing below. **It's as easy as 1, 2, 3, 4.** Once we receive your signed Easy Lease option, we'll finalize your building details and get your project on its way.

1. Review and acknowledge agreement.

This Quotation is subject to Mobile Modular Management Corporation, a California corporation, herein known as lessor (the "Lessor") credit approval of Customer, herein known as lessee (the "Lessee"). Lessor does not warrant that the equipment meets any local or state code not specifically listed herein. Equipment is subject to availability. By signing below, customer accepts the terms of this quotation including prices and specifications, and instructs Lessor to make appropriate arrangements for the preparation and delivery of the Equipment identified herein, and agrees that such signature constitutes customer's acceptance of and agreement to the Lessor's Lease. Such lease, and customer's agreement thereto, is subject to Lessor's standard terms and conditions located on the Lessor's web site at (www.mobilemodular.com/contractterms) which are incorporated by reference herein. Customer may request a copy of the terms and conditions from Lessor. If customer has previously executed a master agreement with Lessor, those terms and conditions shall govern the transaction. Such terms and conditions are incorporated as if fully set forth herein. No alterations, additions, exceptions, or changes to any Quotation or Agreement made by Lessee shall be effective against Lessor, whether made hereon, contained in any printed form of Lease or elsewhere, unless accepted in writing by Lessor. Any customer purchase order or other customer-provided document purporting to replace, supersede or supplement the terms and conditions of the Lessor's Lease shall carry no force or effect except as an instrument of billing.

Lessor:

Mobile Modular Management Corporation

By: _____

Name: _____

Title: _____

Date: _____

Lessee:

Allegiance STEAM Academy Thrive

Signature: _____

Print Name: _____

Title: _____

Date: _____

2. Request your delivery date.

Requested delivery date: _____

Please note: For modular buildings, as a "rule of thumb" allow one day per module to accommodate for set up after delivery. We will attempt to meet your desired date. However, the date is subject to change based on equipment availability and readiness and must be confirmed by a Mobile Modular representative.

3. Insurance value.

Prior to the scheduled delivery, please send, or have your insurance company send, a certificate of insurance referencing the Quotation number shown above. We require General Liability coverage in the amount of 1,000,000.00 per occurrence listing Mobile Modular Management Corporation as an additional insured and Property coverage for the value of the leased unit(s) listing Mobile Modular Management Corporation as loss payee.

Item & Description	Qty	Item Code	Insurance Value
Classroom, 24x40 DSA (Item1001) (RH)	1	1001	\$42,750.00
Classroom, 24x40 DSA (Item1001) (RH)	2	1001	\$85,500.00

4. Tell us how you would like to pay.

Bill me on approved credit (you will be sent an invoice for payment as charges are incurred)

Credit card payment (a representative will contact you to obtain the credit card information for billing)

Thank you for contacting Mobile Modular.

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Elite Modular Leasing & Sales Inc.

November 9, 2021

Allegiance STEAM Academy
5862 C Street
Chino, CA 91710

Attn: Sebastian Cогnetta (e-mail sebastian.cognetta@asathrive.org)

“The following proposal is based upon Allegiance STEAM Academy utilizing the Open Piggyback Contract Bid SSPU, #40-04/2020-21 with Savanna School District as outlined below”

5-Year Straight Lease of (3) 24’x40’ Refurbished Modular Classrooms

Item I – Pricing (1) 24’ x 40’ Modular Classroom (5-Year Straight Lease with Elite Modular Wood Foundation & Standard Metal Ramp – Landing System)

A)	24’x40’ Classroom & Ramp- Landing Annual Lease (Item A-8 & Item 544)	\$ 8,900.00 (per year)
B)	Delivery (Item 598 x2)	\$ 1,700.00
C)	Installation (Item A-2A)	\$ 4,900.00
D)	Dismantle (Item A-2B)	\$ 3,900.00
E)	Return (Item 598 x2)	\$ 1,700.00
F)	Sales Tax	INCLUDED

Item I-A – Pricing – Tennant Building Improvements (Existing and Additional)

A)	Elite Modular New Carpet and Top Set Base, Includes Required Floor Prep (Item 161) for (x2) 24x40 classrooms (NO CHARGE for 5 yr Lease) \$8,640.00 Value	NO CHARGE
B)	Elite Modular New VCT and Top Set Base, Includes Required Floor Prep (Item168) for (x1) 24’x40’ classroom (NO CHARGE for 5 yr Lease) \$6,720.00 Value	NO CHARGE
C)	Add Plumbed Sink and Cabinet w/ Bubbler & Faucet for (x1) 24’x40’ classroom (Item 463 x1)	\$ 3,500.00
D)	Paint Exterior to match site buildings (Item 520) Up to 3 - colors (NO CHARGE for 5 yr Lease) \$6,516.00 per CR / \$19,548.00 Value	NO CHARGE
E)	Sales Tax	INCLUDED
TOTAL TENNANT IMPROVEMENTS		\$ 3,500.00



Elite Modular Leasing & Sales Inc.

Item I-B – Lease, Delivery, Installation, Tenant Improvements, Dismantle and Return (Per Item I & I-A above) for (3) 24'x40' Modular Classrooms

Annual Lease payment (5-year lease)	\$26,700.00 (per year)
Tennant Improvements	\$ 3,500.00
Delivery & Installation	\$19,800.00
Dismantle & Return (Due when building is returned)	\$16,800.00

General Note: Lease payments are annual in advance and will be invoiced along with delivery, installation & tenant improvements prior to the scheduled delivery and due upon completion of installation.
Lease Agreement will be provided for signature. Executed Lease Agreement and Insurance Certificates must be received prior to the start of delivery.
Estimated Lease start date 8-1-2022.

Item II – Estimated -2021-2022 Critical Path Schedule

- 12-1-2021 – Elite Modular receives Signed Proposal
- Late December 2021 – Elite Modular provides DSA Approved Stockpile Drawings to AOR
- Early Spring 2022 – Elite Modular prepares classrooms
- Late Spring 2022 – Classrooms ready for delivery
- Early Summer 2022 – Elite Modular begins delivery and installation
(Subject to site readiness to receive classroom buildings)

Item III – Inclusions

- Standard delivery and installation (based on a minimum 4'-5' separation between existing buildings) Including wood foundation and skirting
- Installation of Elite Modular's standard ramp- landing and skirting
- Prevailing wage site labor rates (Elite Modular standard included work week hours (Monday – Friday) including DIR registered subcontractors
- DSA approved Stockpile Drawings to Architect for DSA site submittal and approval
- Elite Modular standard wood foundation system and installation (based on a 2' separation between buildings)
- Elite Modular standard lights, electrical & HVAC
- Elite Modular standard door hardware (per DSA code as required)
- Elite Modular new carpet, VCT and top set base (color selections by Elite Modular)
- Refurbished DSA Modular Building with interior improvements, exterior RH door location (when facing classroom)
- Exterior paint colors to match site

Note: All building hardware, lights, doors, interior colors, etc. is per Elite Modular standards.



Elite Modular Leasing & Sales Inc.

Item IV – Exclusions

- DSA submittal, and final site & building approval & onsite Inspections
- Any required flashings and counter flashings
- DSA Inspection &, lab fees as/if applicable
- PLA, PSA or skilled & trained workforce labor compliance agreements
- Weekend, Holiday or non-standard work hours – All work and trades, other than building delivery
- Crane, Shuttle, Rolling, Reverse, or side unloading of modules due to poor site access for equipment and workmen to pad and building location for delivery and setup
- City Permits, Pilot Cars OR Traffic Control, if required
- Access in-out of site for all equipment, trucking & workmen
- Level asphalt or dirt pad for building & ramp with no more than 6” diagonal fall from front to rear of building, starting at the front corner opposite the door, based on Elite Modular wood foundation requirements for minimum and maximum foundation heights
- Transition of ramp toe to grade based on existing site elevations at time of delivery
- Ramp modifications required due to levelness of site pad and direction of slope
- Verification of site pad elevations and marking location of building corners prior to delivery
- Custom installation of wood foundation due to access between buildings or pad type other than dirt or asphalt (concrete pad requires upgraded installation and attachments)
- Any additional cost related to site delays, pad elevations or readiness of site to receive building and start installation.
- All interior & exterior building signage
- Restrooms & Accessories, if applicable (TP, PT, Soap Dispensers etc....)
- Bonds
- Connection of site utilities, FA & low voltage systems to site and buildings
- Low voltage / FA systems, components, wire, lighting control and programming (including fire alarm system components, wire and connection within the buildings and to site)
- FACP / IT & additional electrical panels (as or if required)
- Fire sprinklers or rated buildings (if required)
- WUI compliant buildings (if required)
- Site wind load requirements exceeding Elite Modular standard wind load design per original DSA approved stockpile drawings based on the stock classrooms selected for this project
- Filler panels between buildings (If required)
- Anything not specifically included is excluded



Elite Modular Leasing & Sales Inc.

If the above proposal is acceptable, please sign below and return by 12-1-2021 to lock in the above schedule including the start of building drawing coordination with the AOR.

Sincerely,
Elite Modular Leasing and Sales, Inc.

Lou Menezes

Lou Menezes
VP of Business Development
& Operations

ACCEPTED _____ DATE _____

BY _____

TITLE _____

ESTIMATED SITE READY DATE _____
(Month/Year)

Jeremy Goldenetz

Jeremy Goldenetz
President